Phillip Maltin, JD

Trial Lawyer Speaker Author

Imagine Knowing Whether Your Employees Are Lying To You, Your Business Rival Is Purposely Misrepresenting Facts During Negotiations Or Your Spouse Is Secretly Out With Someone Else. This Seminar Makes Those Insights Possible.

Certain facial expressions announce a person's real emotions, and certain body movements betray a person's real motives—even if their words tell you a different story. In ***I Can READ You: The Truth About Deception Detection And The Unintended Messages People Let Slip***, Phillip Maltin teaches how to translate the multiple languages a body speaks.



Most people can't tell if someone is lying, but Phillip Maltin can. An employment lawyer and trial attorney for more than two decades, Mr. Maltin has traveled the country working with countless lawyers, prosecutors, employers, executives, human resource professionals and the media on how to read body language. He has been featured on *NBC* News and appeared on Good *Morning America,* MSNBC, *Keith Olbermann Show,* the cover of the *Los Angeles Lawyer* magazine.



Mr. Maltin has perfected a research-based approach, called the READ System, that captures subtle behavior that sometimes mask, sometimes broadcast, messages such as dishonesty. During his energetic seminars, Mr. Maltin educates and entertains audiences as they view video of people in unscripted moments. Executives learn to READ and correctly interpret moves during negotiations. Human resources professionals learn to READ people in everything from job interviews to investigations into workplace misconduct. Lawyers learn to READ witnesses in an instant.

In his seminars, Mr. Maltin reveals the truth about deception detection and the unintended messages people deliver. You will learn:

- When a person's behavior alone should prompt you to reject what a person says.
- The seven micro-expressions science confirms betray hidden emotion.
- How to spot a micro-expression.
- How to question someone suspected of lying.
- How to tell whether the man who claims he stood on the "grassy knoll" and shot the President of the United States in Dallas, Texas in 1963 is telling the truth.

<u>About Phillip Maltin</u>



Phillip Maltin is a trial lawyer, author and nationally recognized speaker who combines his knowledge of general employment law with his experience a criminal prosecutor. A partner in one of the country's largest law firms, Mr. Maltin continues to prosecute crimes for the City of Los Angeles through the Fellowship Program of the prestigious Trial Advocacy Project where he is also an Instructor. Mr. Maltin is repeatedly recognized as one of the Southern California Super Lawyers®, an elite distinction given to no more than five percent of the total Southern California Bar. pmaltin@gordonrees.com/310.463.4316.