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Cell Tower Leasing: Profits and Pitfalls

SPEAKER BIOS

**John W. Pestle** is the Chair of the Telecommunications Group at the Varnum law firm, and is admitted to practice in Michigan and Arizona. He represents municipalities and private property owners nationwide on cell tower leases and zoning and other telecommunications matters. John is a graduate of Harvard College, Yale Graduate School, and the University of Michigan Law School. Among his many qualifications, John held an FCC license to work on radio, TV and ship radar transmitters and was Chair of the Municipal Lawyers Section of the Michigan Bar. He has received the "Member of the Year" award from the National Association of Telecommunications Officers and Advisors, and a "Special Award of Merit" from the Michigan Municipal League for his work representing municipalities on cable and telecommunications matters. For the Varnum web page on cell towers go to www.varnumlaw.com/celltower and for John's cell tower blog go to [www.varnumlaw.com/blogs/cell-phone-tower/](http://www.varnumlaw.com/blogs/cell-phone-tower/).

**Jonathan Kramer** is the principal attorney of Telecom Law Firm in Los Angeles. Since 1984 as a consultant, and 2006 as an attorney, he has advised more than 800 government agencies regarding wireless and broadband matters. Kramer co-authored and edited the FCC's publication for local government officials on radio frequency emissions safety, and at the request of the FCC he is presently revising and expanding it. Kramer holds a number of FCC licenses and telecom industry engineering certifications. Mr. Kramer is admitted to practice in California and New Mexico, and holds a LL.M degree in Information Technology and Telecommunications Law.