

**August 2 - Municipal Finance -**  
**SELLING OR LEASING MUNICIPAL ASSETS: HOW IT CAN BENEFIT**  
**A MUNICIPALITY AND ITS CITIZENS**

**SPEAKER BIOS**

**Ben Haverstick** is an attorney in the Corporate & Tax group of McNees Wallace & Nurick. He has significant experience in asset and stock sales and acquisitions, in mergers, in finance and lending and in asset transactions for municipalities.

Ben helps to guide those transactions from the earliest planning phases through the negotiation and drafting to their signing and closing. He also provides on-going and day-to-day business and strategic advice to his clients, their boards of directors, their leaders and their executives. Ben regularly advises on:

- Corporations, shareholder agreements, buy/sell agreements, and restructurings.
- LLCs, partnerships, formation, start-up companies, and operating agreements.
- Commercial contracts, and lease, technology, software, service and license agreements.
- Choice of entity, governance, and board of director duties and actions.
- Transfers and succession among family members, and unlocking wealth.
- Maximizing a business's value by reducing its legal and contract risk, including as between multiple owners.

Prior to joining McNees, he spent close to a decade practicing with large law firms in New York City, where he is also admitted to the bar. Ben is a graduate of Lancaster Country Day School and received his B.A. from Wesleyan University in 2000 and his J.D. from the New York University School of Law.

**David Unkovic** has been a municipal bond lawyer in Pennsylvania for over 30 years. He has served as bond counsel to all sizes of governmental entities, including state agencies, townships, boroughs, cities, school districts, counties and authorities. He has also represented various financial entities and nonprofit corporations in tax-exempt financings. Mr. Unkovic has experience in the areas of distressed municipalities, bank lending and investment regulations. For most of his career he has worked at private law firms, but he has also served as chief compliance officer at PFM Asset Management, as chief counsel of the PA Department of Community and Economic Development and as the state appointed receiver for the City of Harrisburg. Mr. Unkovic joined McNees Wallace & Nurick in June, 2013 and practices in the Lancaster office as part of the Financial Services and Public Finance, and Municipal Recovery Groups. Mr. Unkovic was born in Pittsburgh, and he received his B.A. in political science, *summa cum laude*, from the University of Pennsylvania, and his J.D. from Harvard Law School. He is a former president of the Pennsylvania Association of Bond Lawyers, and is a fellow of the American College of Bond Counsel.