

# November 13– Law Office Management -LM1

## Securing Value from External Counsel

### SPEAKERS' BIO

**Richard Stock**, B.A., M.A, FCIS, CMC, has consulted to more than 250 law departments over the years, covering every major industry sector. Many clients are public companies, while others are country counsel with international companies or are privately held. He has written more than 300 columns, articles and books and is an experienced conference presenter to corporate counsel in Europe, Canada, the US, and Australia. His approach to managing workloads and workflows for law departments, and his innovation with data analytics and performance-based fee arrangements was instrumental in securing an ACC Value Champs award for HIROC-BLG in 2013.

Richard has been an Associate member of the ABA and the CBA for 20 years. He is a member of Certified Management Consultants – Canada, a Fellow of the Institute of Chartered Secretaries and Administrators, and a regular member of the Association of Legal Administrators and of the Buying Legal Council.

His current responsibilities include lead consultant, project manager and thought leader in advising law departments on how best to add value to the company.

**Andra Maxwell** is a lawyer with the City of Mississauga serving as Legal Counsel, Insurance Litigation & Risk Management. Prior to joining the City, Andra was a partner with Lerner LLP in Toronto where she maintained a litigation practice focused on municipal liability and the defence of other public entities, including police services and school boards. She is a trial and appellate lawyer who has appeared as counsel in all levels of court, including the Supreme Court of Canada. Andra obtained her law degree from the University of Toronto in 1999 and was called to the bar in Ontario in 2001.

**Joy Hulton** is the Regional Solicitor for The Regional Municipality of York. She first joined York Region as Director, Employment & Labour Law 1997, and was appointed as Regional Solicitor in 2004. As Regional Solicitor, Joy heads the Legal & Court Services Department which includes oversight of the Provincial Offences Courts for York Region.

As Regional Solicitor, Joy oversees a team of 25 lawyers providing advice to all Regional departments, boards and agencies including the York Region Rapid Transit Corporation, Housing York Inc. and York Regional Police. Joy is also counsel to the Regional Municipality of York Police Services Board, advising on a variety of legal and strategic issues, including labour relations and collective bargaining.

Joy was called to the bar in Ontario in 1993. Prior to joining York Region, Joy was an associate lawyer with Osler LLP, specializing in management-side employment and labour law as well as human rights and occupational health and safety. Joy is a longstanding member of the International Municipal Lawyers Association (IMLA) and is currently the Ontario Chair for IMLA.